

## Ashley Conklin

---

**From:** Lantz Sourbier  
**Sent:** Friday, September 30, 2022 12:58 PM  
**To:** Tiffany Outlaw  
**Cc:** lisa.holdman@sunwestfluids.com; Ashley Conklin  
**Subject:** RE: No Bull Update

Hello Tiffany,  
Please see the updated pricing and availability of No Bull LCM:

Currently in stock: 1,560 bags on 26 pallets (full truck load) @ 60 bags per pallet.

Truckload Price: \$11.00 each per one cubic foot (one pound bag).

Total Truckload price: \$17,160 FOB 159 Yoder Road Bainbridge, PA. 17502

We are offering a one-time discount of 10% on this order, reducing your cost to: \$9.90 per bag or \$1,544.00 for a total savings of \$1,716.00

Please let me know if you have any questions.

At your service,



### **Lantz Sourbier**

Vice President | Nutrient Control Systems, Inc

phone: 717-261-5711

mobile: 717-577-4508

[www.nobullsupply.com](http://www.nobullsupply.com)

[www.nufibersoil.com](http://www.nufibersoil.com)

[www.ncsysinc.com](http://www.ncsysinc.com)

---

**From:** Tiffany Outlaw <tiffany.outlaw@sunwestfluids.com>  
**Sent:** Wednesday, September 28, 2022 1:49 PM  
**To:** Lantz Sourbier <lsourbier@ncsysinc.com>  
**Subject:** Re: No Bull Update

Hi Lantz. Do you have the price? FOB your facility is fine. Please remind me of that location and the quantity of bags per pallet. Thank you!

--

### ***Tiffany Outlaw***

*Vice President, Procurement*

*SunWest Fluids | SW Fluids, Inc. | Sunwest Mud Co.*

[Tiffany.Outlaw@sunwestfluids.com](mailto:Tiffany.Outlaw@sunwestfluids.com)  
Direct: 432-413-0092

---

**From:** Lantz Sourbier <[lsourbier@ncsysinc.com](mailto:lsourbier@ncsysinc.com)>  
**Date:** Wednesday, September 28, 2022 at 9:53 AM  
**To:** Tiffany Outlaw <[tiffany.outlaw@sunwestfluids.com](mailto:tiffany.outlaw@sunwestfluids.com)>  
**Subject:** RE: No Bull Update

Hi Tiffany,  
Thank you for your patience with me and our No Bull Supply issues. Getting our new facility set up and operating has been a real rodeo with supply chain, contractors and employees. We actually conducted our first bagging run yesterday and we should have 26 pallets of LCM ready to go by Monday October 3<sup>rd</sup>. Lisa Holdman called me yesterday and I told her we would supply a quote and freight cost for a full truckload.

Best regards,



**Lantz Sourbier**  
Nutrient Control Systems, Inc  
phone: 717-261-5711  
mobile: 717-577-4508  
[www.nobullsupply.com](http://www.nobullsupply.com)  
[www.nufibersoil.com](http://www.nufibersoil.com)  
[www.ncsysinc.com](http://www.ncsysinc.com)

---

**From:** Tiffany Outlaw <[tiffany.outlaw@sunwestfluids.com](mailto:tiffany.outlaw@sunwestfluids.com)>  
**Sent:** Tuesday, September 27, 2022 5:11 PM  
**To:** Lantz Sourbier <[lsourbier@ncsysinc.com](mailto:lsourbier@ncsysinc.com)>  
**Subject:** Re: No Bull Update

Just following up on this email. Thank you!

Get [Outlook for iOS](#)

---

**From:** Tiffany Outlaw  
**Sent:** Wednesday, September 21, 2022 9:39:47 AM  
**To:** [lsourbier@ncsysinc.com](mailto:lsourbier@ncsysinc.com) <[lsourbier@ncsysinc.com](mailto:lsourbier@ncsysinc.com)>  
**Subject:** No Bull Update

Lantz-

Can you please let me know your current price and lead time for No Bull? Thank you!

Tiffany Outlaw  
Supply Chain & Logistics Manager  
[432-413-0092](tel:432-413-0092)