

## Ashley Conklin

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**From:** Ashley Conklin  
**Sent:** Monday, November 7, 2022 4:28 PM  
**To:** Ryan Shanor; Marcie Chapline; Gregory Dake  
**Cc:** Lantz Sourbier  
**Subject:** RE: Sample-Possible Partnership

Ryan,

Your samples have shipped via UPS with tracking number 1ZX417430350459651.

We look forward to hearing what you and your customers think about our product!  
Thank you once again for this opportunity, we look forward to hearing from you soon. Have an amazing week!

### Ashley Conklin

Project Coordinator  
Nutrient Control Systems, Inc.  
Office: 717-261-5711  
Cell: 717-262-8841  
[aconklin@ncsysinc.com](mailto:aconklin@ncsysinc.com)



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**From:** Ryan Shanor <rshanor@superiorlubricants.com>  
**Sent:** Wednesday, November 2, 2022 4:12 PM  
**To:** Ashley Conklin <aconklin@ncsysinc.com>; Marcie Chapline <mchapline@ncsysinc.com>; Gregory Dake <gdake@superiorlubricants.com>  
**Cc:** Lantz Sourbier <lsourbier@ncsysinc.com>  
**Subject:** RE: Sample-Possible Partnership

Thank you Ashley,

You as well!

Ryan M. Shanor  
Medical/Emergency Services Account Manager  
**Office:** (716) 260-1749 Ext.396  
**Cell:** (716) 472-9997  
**Email:** [rshanor@superiorlubricants.com](mailto:rshanor@superiorlubricants.com)



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**From:** Ashley Conklin <[aconklin@ncsysinc.com](mailto:aconklin@ncsysinc.com)>

**Sent:** Wednesday, November 2, 2022 4:09 PM

**To:** Ryan Shanor <[rshanor@superiorlubricants.com](mailto:rshanor@superiorlubricants.com)>; Marcie Chapline <[mchapline@ncsysinc.com](mailto:mchapline@ncsysinc.com)>; Gregory Dake <[gdake@superiorlubricants.com](mailto:gdake@superiorlubricants.com)>

**Cc:** Lantz Sourbier <[lsourbier@ncsysinc.com](mailto:lsourbier@ncsysinc.com)>

**Subject:** RE: Sample-Possible Partnership

**CAUTION:** This email originated from outside of the organization. Do not click links, open attachments or divulge any information unless you recognize the sender and know the content is safe.

Good afternoon Ryan,

I am working on putting together your sample and will have them ready for shipment by Monday, October 7. I will send you tracking information as soon as they ship.

Thank you for the opportunity to work with you, we are looking forward to it! Have a wonderful evening.

**Ashley Conklin**

Office Manager

Nutrient Control Systems, Inc.

Office: 717-261-5711

Cell: 717-262-8841

[aconklin@ncsysinc.com](mailto:aconklin@ncsysinc.com)



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**From:** Ryan Shanor <[rshanor@superiorlubricants.com](mailto:rshanor@superiorlubricants.com)>

**Sent:** Tuesday, November 1, 2022 8:30 AM

**To:** Marcie Chapline <[mchapline@ncsysinc.com](mailto:mchapline@ncsysinc.com)>; Gregory Dake <[gdake@superiorlubricants.com](mailto:gdake@superiorlubricants.com)>

**Cc:** Lantz Sourbier <[lsourbier@ncsysinc.com](mailto:lsourbier@ncsysinc.com)>; Ashley Conklin <[aconklin@ncsysinc.com](mailto:aconklin@ncsysinc.com)>

**Subject:** RE: Sample-Possible Partnership

Good morning Ashley,

I think this could be a great partnership for both companies. Currently we have a good amount of customers who are looking for an alternative to the product we currently supply them. If you could please send the sample bag to the address below, we can do a few demos with our customers and get their feedback.

Superior Lubricants,  
32 Ward Rd  
North Tonawanda, NY 14120

Thank you again for this opportunity, we look forward to working with you!

Ryan M. Shanor

Medical/Emergency Services

**Office:** (716) 260-1749 Ext.396

**Cell:** (716) 472-9997

Email: [rshanor@superiorlubricants.com](mailto:rshanor@superiorlubricants.com)



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**From:** Marcie Chapline <[mchapline@ncsysinc.com](mailto:mchapline@ncsysinc.com)>

**Sent:** Monday, October 31, 2022 8:42 AM

**To:** Gregory Dake <[gdake@superiorlubricants.com](mailto:gdake@superiorlubricants.com)>

**Cc:** Lantz Sourbier <[lsourbier@ncsysinc.com](mailto:lsourbier@ncsysinc.com)>; Ryan Shanor <[rshanor@superiorlubricants.com](mailto:rshanor@superiorlubricants.com)>; Ashley Conklin <[aconklin@ncsysinc.com](mailto:aconklin@ncsysinc.com)>

**Subject:** RE: Sample-Possible Partnership

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Good Morning,

Thank you for your email. We appreciate your interest in our product. Lantz Sourbier and Ashley Conklin will be your contacts for the No Bull absorbent products. Lantz is currently out of the office and will be returning next week. We can send you a sample bag of our 7X product for you to try. Ashley can make those arrangements with you and provide any information that you may need.

Thank you again and have a great day.

**Marcie Chapline**

**Business Operations Manager**

**Nutrient Control Systems**

[mchapline@ncsysinc.com](mailto:mchapline@ncsysinc.com)

O: 717-261-5711

M: 717-377-9123

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**From:** Gregory Dake <[gdake@superiorlubricants.com](mailto:gdake@superiorlubricants.com)>

**Sent:** Friday, October 28, 2022 9:32 AM

**To:** Marcie Chapline <[mchapline@ncsysinc.com](mailto:mchapline@ncsysinc.com)>

**Cc:** Lantz Sourbier <[lsourbier@ncsysinc.com](mailto:lsourbier@ncsysinc.com)>; Ryan Shanor <[rshanor@superiorlubricants.com](mailto:rshanor@superiorlubricants.com)>

**Subject:** Sample-Possible Partnership

Good Morning,

I am e-mailing on behalf of Ryan Shanor who oversees Medical/EMT sales at Superior Lubricants. Superior has over 5,000 customers, many experience frequent spills. Ryan calls on hospitals, nursing homes, fire companies, airports, and EMT/ambulance fleets. We currently supply Oil-Dri but customers do not really like the product. We were wondering if you could provide us with a sample so that we could demonstrate the product to some of our customers. We would also be interested in distributing your product if that would be possible.

Please e-mail Ryan who is copied above.

Thanks,

Gregg Dake  
Industrial Segment Director  
Superior Lubricants, Inc.  
32 Ward Rd.  
North Tonawanda, NY 14120  
Office: (716) 260-1790  
Mobile: (716) 255-4821